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To : Moira Cooper
 Marine Electrical Services
 South Tees Business Centre
 Puddlers Road
Att.: South Bank
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Fax: England
Email: Tel +44 (0) 1642 438446
Web: Fax +44 (0) 1642 438557
 E-MAIL: marineelectrical@yahoo.com

DATE: 16-juin-11

Your reference No. :
 Our Quotation No. : Q2011RH0209
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HEP16-12AEDYBNGSD-C2-X	Positionner JIS intrinsically safe Input: 4-20mA Air pressure: 150 to 300Kpas Input/Output character: EQ% Air connection: 1/4NPT Electrical connection: G1/2 Actuator action: Direct, id reverse put "R" instead of "D" code Material of bracket: SS400 Zinc Plating / SUS304 With Regulator Type KZ03 (not assemble to HEP) With bracket for VR1, RSA1 actuator	1	983	983	6
				Total	EURO	983,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	983,00
				VAT 21%	EURO	
				Total	EURO	983,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.