

Azbil Europe NV • Bosdellestraat 120/2 • B-1933 Zaventem • Belgium

Managing Director
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AZBIL EUROPE NV (YAMATAKE)
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Quotation-No. Q2011RH0203

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Reference:	KRPC/PROC/2011/0534/SB
Date:	16.06.2011
Vendors No.	TYC/1603/22/KD

Dear Sir,

Please find below our best offer and terms for supply of the requested Positioners for fuel plant.

Item	Model-Code	New Model/Old Production No.	QTY	Unit	Price/Unit [EURO]	Amount [EURO]
1	HTP-ASM1NP1LKDX 80250300-211DX	HTP Positioner	30	ea	1.250,00	37.500,00
2	HTP-ASN1NN1LKRX 8025030N-111RX	HTP Positioner	25	ea	1.250,00	31.250,00

Total Ex Works	EURO	68.750,00
Packaging and Handling and Inland Transport	EURO	2.600,00
Total FOB Japanese Seaport	EURO	71.350,00
Air Freight charge	EURO	5.500,00
Total Sum C & F Lagos	EURO	76.850,00

TERMS OF DELIVERY TYC/1603/22/KD

Delivery Time: 16 weeks Ex-factory after receipt of order and payment
 Payment Terms: Confirmed Irrevocable Letter of Credit from acceptable European Bank in favour of Azbil Europe NV
 Validity: Sixty (60) days from the quotation date.
 Country of Origin: Japan
 Country of Supply: Japan
 Manufacturer: Yamatake Corporation
 Mode of dispatch: C & F Murtala International Air port, Lagos, Nigeria
 Shipping information: Will be informed later
 Warranty Period: 12 Months from the date of shipment.
 End-use Statement: Not required, but information on End-user and use is required upon the receipt of P.O.
 Other Conditions: Please see the General Terms of Conditions of Sales for other conditions than the above.
 Technical: See data sheet attached

In addition the Trade Terms are in accordance with Incoterms 2000 and the general trade terms of Yamatake Europe N.V. are valid. – Please request them if needed.

With best regards



Regis Houllier
On behalf of azbil Europe NV