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To : Imatech B.V.  
 Linda van der Waal  
 Chr. Huygensweg 24-24A P.O. BOX 86  
 3225 LD

DATE: 03-juin-11

Your reference No. :

Our Quotation No. : Q2011RH0194

Contact person : Mr. Regis Houllier

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Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)

Web: <http://eu.azbil.com>

Att.: HELLEVOETSLUIS The Netherlands

Tel.: Tel: +31 (0)181 313944

Fax: Fax: +31 (0)181 322048

Email: General email: [info@imatech.nl](mailto:info@imatech.nl)

Web: [Department email: purchasing@imatech.nl](mailto:Department_email:purchasing@imatech.nl)

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	1LS1-J	Limit switch	6	41,50	249	5
2	6PA78-J	Roller level	10	7,80	78	5

Total	EURO	327,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	327,00
VAT 21%	EURO	
Total	EURO	327,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA Melsele Belgium

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.