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DATE: 31-mai-11

Your reference No. :
 Our Quotation No. : Q2011RH0189
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1		don't know				
2	C7012F1052	HONEYWELL PRODUCT				
3	80021195-001	Pressure regulator	10	989	9 890	8
4	KFTA12-07400B2T-KM7	Pneumatic temperature Controller Range 0-400°C P+M Manual reset Air piping: 1/4 NPT Pneumatic signal: 3-15Psi 2" Pipe mounting Manual setting knob With built-in manual controller and auto switch With regulator and filter	2	3 852	7 704	8
5	L404B1296	replacement model: L404F200 (pressure range 0 to 100kPa).	6	196	1 176	6
1		don't know				
				Total	EURO	18 770,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	18 770,00
				VAT 21%	EURO	
				Total	EURO	18 770,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,
 Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.