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To : V.Ships U.K. Limited  
 Skypark, 8 Elliot Place  
 GLASGOW  
 G3 8EP

DATE: 27-mai-11

Att.: Scotland  
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Fax: +(44)1412432435  
Email: +(44)1412432431  
Web: [michael.mcgowan@vships.com](mailto:michael.mcgowan@vships.com)

Your reference No. :  
 Our Quotation No. : Q2011RH0179  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	81406088-001	Folding Chart	5	54,00	270	4
2	81446293-001	1st Pen (Red)	1	53,00	53	4
3	81446294-001	2nd Pen (Green)	1	53,00	53	4
4	81446296-001	Pen (Purple)	1	37,00	37	4

Total	EURO	413,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	413,00
VAT 21%	EURO	
Total	EURO	413,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.