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To : Dott. Ing. SCANDURA & FEM S.r.l.

DATE: 30-mai-11

Att.: Mr Hugo Lampognana  
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Your reference No. :  
 Our Quotation No. : Q2011RH0175  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-CSD5A-2D99-W	Valve Positioner With Hart Communication Atex explosion proof Direct action Air Pressure regulator remote : from 450 to 700Kpas Special mounting bracket for STI valve actuator Reversing relay for double acting actuator	1	827	827	6
2	AVP302-CSD5A-XD99-W	Valve Positioner With Hart Communication Atex explosion proof Direct action No air pressure regulator Special mounting bracket for STI valve actuator Reversing relay for double acting actuator	1	767	767	6
3	SVX102-LNSDX-TXX-HSMD99 to be replace by :	SVX102-LNSDX-TXX-MD Type : Direct mount type without bracket Mounting Thread: M8 Gauge : Without Electrical Connection: 1/2NPT Air Piping Connection: 1/4 NPT KEMA/ATEX Intrinsically Safe With T type joint Scale unit : No selection With NAMUR joints for Direct mounting type	6	665	3 990	6

Total	EURO	5 584,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	5 584,00
VAT 21%	EURO	
Total	EURO	5 584,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.