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To : Britt VAN GANSEN
 LNG Purchase Dept.
 EXMAR SHIPMANAGEMENT NV

DATE: 17-mai-11

Your reference No. :

Our Quotation No. : Q2011RH0163

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

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Email: regis.houllier@airlitec.com

Web: <http://eu.azbil.com>

Att.: E-mail : purchase@shipmanagement.exmar.be

Tel.: Tel. Office: 32(0)3/247.50.11 Tel. Direct: 32(0)3/247.50.25

Fax: Fax: 32(0)3/247.50.92

Email: E-mail : britt.vangansen@exmar.be

Web: www.exmar.be

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
R-Z3A57-41-031(2007) Model:HCB3B using the below gland packings						
1	82559335-10200	Gland Packing P6610CL	3	52	156	6
2	82559336-10200	Gland Packing P6722	4	41	164	6

Total	EURO	320,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	320,00
VAT 21%	EURO	
Total	EURO	320,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.