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To : Andre Zaikin, Manager,
 Inkonsa & Partners, Co., Vilnius, Lithuania/Minsk, Belarus
 tel. +370 610 99868
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DATE: 17-mai-11

Att.:
Tel.:
Fax:
Email:
Web:

Your reference No. :
 Our Quotation No. : Q2011RH0160
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP300-QSD2A-2DMF-XX	Smart I/P Positionner Water proof Air supply: 150 to 300Kpas Model KZ03 Pressure Regulator with Filter (with bracket for separated mount) With Masoneilan 37,38 Series #15,#18 (w/side manual)	10	777,00	7 770,00	6
2	AVP300-QSD2A-2DMA-XX	Ditto Masoneilan 37,38 Series #9, #11	12	720	8 640,00	6
3	CFN100-1S12-X	Smart communicator Comm Pad	2	1 673	3 346,00	6
				Total	EURO	19 756,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	19 756,00
				VAT 21%	EURO	
				Total	EURO	19 756,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our bank account.
- * Certificate of Origin = 50 Euro
- * Cash Against Document = 80 Euro bank charges
- * Legalization of documents = 30 Euro per document

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,
 Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)