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To : Oliver Greiter

DATE: 11-mai-11

Bromberg, Staudt & Co. GmbH  
 Winterhuder Weg 31 / 22085 Hamburg / Deutschland

Your reference No. :

Our Quotation No. : Q2011RH0154

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KDP82-1122B3-7	High Static pressure DP transmitter Span: 250 to 5500mmH2O Range: to be defined at order level Connection: 1/4 NPT Pneumatic signal: 0,2 to 1 bar With pressure regulator and filter	5	4 234	21 170	8

The "Z" code is special feature but no idea about it base on inquiry details. So quotation is based on standard model

Total	EURO	21 170,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	21 170,00
VAT 21%	EURO	
Total	EURO	21 170,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.