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To : **Beta Instruments ApS**
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DATE: 05-mars-12

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Your reference No. :
 Our Quotation No. : Q2011RH00149
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KDP22Y-1122A1-67 Y138A	Pneumatic Differential Transmitter span 250 to 5500 mH2O Air piping: RC1/4 Output signal: 0,2 to 1Kgf/cm2 Suppression : -150mmH2O With pressure regulator and filter Input Range: 0 - 300mmH2O Kpa Corrosion resistant painting	1	3 677,00	3 677,00	6
				EXTRA DISCOUNT:	-5%	-183,85
				Total	EURO	3 493,15
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	3 493,15
				VAT 21%	EURO	
				Total	EURO	3 493,15

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.