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To : **Beta Instruments ApS**
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DATE: 09-déc-11

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Your reference No. :
 Our Quotation No. : Q2011RH00149
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KDP22Y-1122A1-67 Y138A	Pneumatic Differential Transmitter span 250 to 5500 mH2O Air piping: RC1/4 Output signal: 0,2 to 1Kgf/cm2 Suppression : -150mmH2O With pressure regulator and filter Input Range: 0 - 300mmH2O Kpa Corrosion resistant painting	1	3 502,00	3 502,00	6
				EXTRA DISCOUNT:	-5%	-175,1
				Total	EURO 3 326,90	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 3 326,90	
				VAT 21%	EURO	
				Total	EURO 3 326,90	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.