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To : GLES Limited  
 Global Logistics & Engineering Services Ltd.  
 Ringstrasse 44 50996 Cologne / Germany  
 Tel. No. +49-2236-94 66 69

DATE: 28-avr-11

Your reference No. :

Our Quotation No. : Q2011RH0144

Contact person : Mr. Regis Houllier

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Att.: Fax No. +49-2236-94 66 68

Tel.: [E-MAIL: info@g-l-e-s.com](mailto:info@g-l-e-s.com)

Fax:

Email:

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	8025030N-211DX HTP-ASM1NN1LKDX	HTP Positioner Air supply : 150 to 300kpas Input signal : 20 to 100Kpas Air connection: NPT1/4 Pressure gauge in Kg/cm2 Actuator action direct Positioner action direct	7	785	5 495	8
			Total	EURO	5 495,00	
			Minimum Charge	EURO	0,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	5 495,00	
			VAT 21%	EURO		
			Total	EURO	5 495,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.