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To : Consolata Blaise  
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 Mobile: +33 6 86 42 83 10  
Att.: Fax: +33 1 60 19 82 01  
Tel.:  
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Email:  
Web:

DATE: 27-avr-11

Your reference No. :  
 Our Quotation No. : Q2011RH0141  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	SPS300A205AE10	Pressure Controller	1	€492		8
2	SPS300A207AE10	Pressure Controller	1	€492		8
3	SPS300A210BE10	Pressure Controller	1	€492		8
4	SPS300A805AE10	Pressure Controller	1	€529		8
5	SPS300A806AE10	Pressure Controller	1	€550		8
6	SPS300A806BE10	Pressure Controller	1	€550		8
7	SPS300A807AE10	Pressure Controller	1	€529		8
8	SPS300A807BE10	Pressure Controller	1	€529		8
9	SPS300A810AE10	Pressure Controller	1	€529		8
10	SPS300A810BE10	Pressure Controller	1	€529		8
11	SPS300A811AE10	Pressure Controller	1	€529		8
12	SPS300A811BE10	Pressure Controller	1	€529		8
13	SPS300A801BE10	Pressure Controller	1	€64	€64	8

Total	EURO	563,75
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	563,75
VAT 21%	EURO	
Total	EURO	563,75

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA Melsele Belgium  
 Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.