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To : V.Ships (Germany) GmbH & Co

DATE: 19-avr-11

Your reference No. : RFQ\_2877-00669

Our Quotation No. : Q2011RH0137

Contact person : Mr. Regis Houllier

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Att.: Muethel, Kerstin  
Tel.:  
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Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	JTD920A-1E1B1-XXXXX-A2U2	replacement of DP Transmitter TAG No.144B-S SERVICE DRUM LEVEL Electric Differential Pressure Transmitter Range : 0 - (-600) mmH2O RC1/2 bottom connection External Zero adjustment No SI Unit conformance	1	1 197,00	1 197,00	6
2	CFN100-1S32-X	Smart Field Communicator	1	2 086,00	2 086,00	6
				<b>Total</b>	<b>EURO 3 283,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 3 283,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 3 283,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.