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To : Martin Spruijt  
 Sales

DATE: 19-avr-11

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6 +31 30 263 10 11

Your reference No. :

Our Quotation No. : Q2011RH0136

Att.: \* martin.spruijt@teleson.nl

Contact person : Mr. Regis Houllier

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Web:

Web: <http://eu.azbil.com>

| ITEM | MODEL           | DESCRIPTION   | Q'TY | U/PRICE<br>(EURO)            | AMOUNT<br>(EURO) | LEAD TIME<br>(Weeks) |
|------|-----------------|---|------|------------------------------|------------------|----------------------|
| 1    | KDP22-1122A1-67 | Pneumatic DP transmitter<br>Air piping: Rc1/4<br>Output : 0,2 to 1kgf/cm2<br>Range: 0-600 mmH2O<br>Suppression: 600 mmH2O<br>With pressure regulator & filter | 1    | 3 636,00                     | 3 636,00         | 6                    |
|      |                 |   |      | Total                        | EURO 3 636,00    |                      |
|      |                 |   |      | Minimum Charge               | EURO 0,00        |                      |
|      |                 |   |      | * Packing & Handling charges | EURO 0,00        |                      |
|      |                 |   |      | Freight Charge               | EURO             |                      |
|      |                 |   |      | Sub-total                    | EURO 3 636,00    |                      |
|      |                 |   |      | VAT 21%                      | EURO             |                      |
|      |                 |   |      | Total                        | EURO 3 636,00    |                      |

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.