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To : ALEXANDRIA FIBER COMPANY
 El Nahda st- Amreya
 Alexandria EGYPT
 Hazem Aly
Att.: Kind Regards
Tel.: Mob : 002-012 3738 358
Fax: Tel : 002-03 4770 181-187
Email: Fax : 002-03 4770 178
Web: E-mail : hazem.aly@adityabirla.com

DATE: 04-avr-11

Your reference No. :
 Our Quotation No. : Q2011RH0121
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-FSD5B-1XXX-K	Smart Positionner output 4-20mA with Hart FM explosion proof Air supply: 450 to 700 Kpas with pressure regulator with stainless steel filter	825	2,00	1 650,00	6
			Total	EURO	1 650,00	
			Minimum Charge	EURO	0,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	1 650,00	
			VAT 21%	EURO		
			Total	EURO	1 650,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.