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To : SUMMIT

DATE: 24-mars-11

Your reference No. :

Our Quotation No. : Q2011RH0104

Contact person : Mr. Regis Houllier

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Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)Web: <http://eu.azbil.com>Att.: Henrik SteffensonTel.:Fax:Email: [hs@summit.dk](mailto:hs@summit.dk)Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	JTD920A-1E1B1-XXXXX-A2	DP transmitter	1	958,00	958,00	5
2	JTD920A-1E1B1-XXXXX-A2C7	DP transmitter	2	958,00	1 916,00	5

Total	EURO	2 874,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	2 874,00
VAT 21%	EURO	
Total	EURO	2 874,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.