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Managing Director
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Quotation-No. Q2011RH0101

Quotation-No.	Q2011RH0101
Reference:	Lubes Plant
Date:	21.03.2011
Vendors No.	TYC/1603/18/KD

Dear Sirs,

Please find below our best offer and terms for supply of the requested Dialatrol Temperature Indicating Controllers. The current digital controllers in this proposal are equivalent in process with the existing controllers.

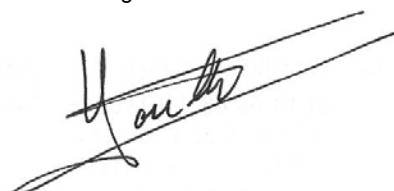
Item	Model-Code	New Model/Old Production No.	QTY	Unit	Price/Unit	Amount
					[EURO]	[EURO]
1	C36TR0UA1300	96*96 Digital Controller Replacement of R 7370C	4	ea	828,00	3.312,00
Total Ex Works					EURO	3.312,00
Packaging and Handling and Inland Transport					EURO	500,00
Total FOB Japanese Seaport					EURO	3.812,00
Air Freight charge					EURO	1.100,00
Total Sum C & F Lagos					EURO	4.912,00

TERMS OF DELIVERY TYC/1603/18/KD

Delivery Time: 8 weeks Ex-factory after receipt of order and payment
Payment Terms: Confirmed Irrevocable Letter of Credit from acceptable European Bank in favour of Azbil Europe NV
Validity: One Hundred and Eighty (180) days from the proposal date.
Country of Origin: Japan
Country of Supply: Japan
Manufacturer: Yamatake Corporation
Mode of dispatch: C & F Murtala International Air port, Lagos, Nigeria
Shipping Information: Will be informed later
Warranty Period: 12 Months from the date of shipment.
End-use Statement: Not required, but information on End-user and use is required upon the receipt of P.O.
Other Conditions: Please see the General Terms of Conditions of Sales for other conditions than the above.
Technical: See data sheet attached

In addition the Trade Terms are in accordance with Incoterms 2000 and the general trade terms of Yamatake Europe N.V. are valid. – Please request them if needed.

With best regards



Regis Houllier
On behalf of azbil Europe NV