

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Hendrik Nielsen

DATE: 02-mars-11

TECMO Schiffstechnik GmbH
 Billhorner Brueckenstr. 40

Your reference No. :

Our Quotation No. : Q2011RH0083

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: regis.houllier@airlitec.com

Web: <http://eu.azbil.com>

Att.: 20539 Hamburg, Germany

Tel.: Tel.: +49-40-781661

Fax: Fax.: +49-40-782008

Email:

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
Replacement proposal for SDC2002GC01A00701 :						
1	C36TR1UA5300	96*96 Digital Controller Relays output for Motor drive Universal input Power suply: 85-264 Vac 2 alarm relay and 1 auxiliary output 2 Digital Inputs and 1 remote setpoint	1	450,00	450,00	5
				Total	EURO	450,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	450,00
				VAT 21%	EURO	
				Total	EURO	450,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA Melsele Belgium

Payment Terms: advance payment

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.