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 Hans Buch A/S  
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 E-mail: [fb@hansbuch.dk](mailto:fb@hansbuch.dk)<<mailto:fb@fb@hansbuch.dk>>

DATE: 31-janv-11

Your reference No. :  
 Our Quotation No. : Q2011RH0046  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	ECM3000F0200	Proposal for replacement of M6284A1030 Control Motor 24Vac power supply relay contact	1	702,00	702,00	6
2	C36TR1UA1000	Prposal for replacement of C312GA000100 96*96 Digital Controller Output: Motor drive 3 event ralys	1	308,00	308,00	5
				Total	EURO 1 010,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 1 010,00	
				VAT 21%	EURO	
				Total	EURO 1 010,00	

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA Melsele Belgium  
**Payment Terms:** 30 days from invoice date  
**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).  
**Partial Shipment:** Not allowed.  
**Shipping Route:** By Air freight  
**Validity:** 60 days from quotation date.  
**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.