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To: **Beta Instruments ApS**  
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DATE: 28-janv-11

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Your reference No. :  
 Our Quotation No. : Q2011RH0045  
 Contact person : Mr. Regis Houllier  
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| ITEM | MODEL                    | DESCRIPTION   | Q'TY | U/PRICE<br>(EURO) | AMOUNT<br>(EURO) | LEAD TIME<br>(Weeks) |
|------|--------------------------|---|------|-------------------|------------------|----------------------|
| 1    | JTD920A-1E1A1-XXXD1-A2T1 | DP Transmitter<br>Range : - 3 to + 3 KPa<br>4-20mA output<br>Wetted part Stainless steel<br>Rc1/2 Top connection<br>Mounting Bracket<br>External zero span<br>Test Report   | 1    | 827,00            | 827,00           | 6                    |
| 2    | KPD22Y-1122A4-67 Y138A   | Pneumatic DP Transmitter<br>Air piping: Rc1/4<br>Output : 20 to 100Kpas<br>Input Range : to be given at order level<br>Suppression: to be given at order level<br>with pressure regulator and filter<br>corrosion resistant painting semi standard if other let us know | 1    | 3 103,00          | 3 103,00         | 8                    |

|                              |             |                 |
|------------------------------|-------------|-----------------|
| Total                        | EURO        | 3 930,00        |
| Minimum Charge               | EURO        | 0,00            |
| * Packing & Handling charges | EURO        | 0,00            |
| Freight Charge               | EURO        |                 |
| Sub-total                    | EURO        | 3 930,00        |
| VAT 21%                      | EURO        |                 |
| <b>Total</b>                 | <b>EURO</b> | <b>3 930,00</b> |

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.