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To : Oliver Greiter

DATE: 25-janv-11

Bromberg, Staudt & Co. GmbH  
 Winterhuder Weg 31 / 22085 Hamburg / Germany

Your reference No. :

Our Quotation No. : Q2011RH0040

Contact person : Mr. Regis Houllier

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Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)Web: <http://eu.azbil.com>Att.: Reception:Tel.: Tel.: +49-(0)40-20 93 20 2- 0 / Fax: +49-(0)40-20 93 20 2-10Fax: Direct line:Email: Tel.: +49-(0)40-20 93 20 2-19 / Fax: +49-(0)40-20 93 20 2-29Web: [E-Mail: greiter@bromberg-staudt.com](mailto:greiter@bromberg-staudt.com)[www.bromberg-staudt.com](http://www.bromberg-staudt.com)

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	82510250-10200	Positioner VPR03 For VR actuator type Rc1/4 Air connection Air supply 5kgf/cm2	5	565,00	2 825,00	6
1 bis	82510250-10400	Same as above NPT1/4 Air connection	5	565,00		6
				<b>Total</b>	<b>EURO 2 825,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 2 825,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 2 825,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,  
 Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.