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To : Flemming Boge  
 Hans Buch A/S  
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 E-mail: [fb@hansbuch.dk](mailto:fb@hansbuch.dk)

DATE: 25-janv-11

Your reference No. :  
 Our Quotation No. : Q2011RH0038  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	C26TC0UD1000	96*96 digital controller Current output Dc model 24Vac/dc 3 relays output	25	160,00	4000	6
Price defined for annual volume of 100 pieces Lot of 25 pieces						

Total	EURO	4 000,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	4 000,00
VAT 21%	EURO	
Total	EURO	4 000,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.