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To : Alberto Garrido  
 HFS Sales Support  
 Automation and Control Solutions  
**Honeywell**

DATE: 07-sept-11

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Your reference No. :  
 Our Quotation No. : Q2011RH0034  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MGG18D-100P41LS5AAA-XX-Y	MagneW Detector 100 wafer type Remote type	11	897,60	9 873,60	8
2	MGG14C-MB4H-1B1X-YH	Magnew Converter remote type	11	639,00	7 029,00	8
3	MGA12W-CC100AA	Cable 100 meters for remote model	11	428,00	4 708,00	8

Total	EURO	21 610,60
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
EXTRA DISCOUNT	-3%	648,32
Freight Charge	EURO	
Sub-total	EURO	20 962,28
VAT 21%	EURO	
Total	EURO	20 962,28

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.