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To : Alberto Garrido  
 HFS Sales Support  
 Automation and Control Solutions  
**Honeywell**

DATE: 24-janv-11

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Your reference No. :  
 Our Quotation No. : Q2011RH0034  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MGG18D-100P41LS1AAA-XX-Y	MagneW Detector 100 wafer type Integrale type	10	897,60	8 976,00	8
2	MGG14C-EA4H-XBXX-SH MGG14C-MB4H-1B1X-YH	Magnew Converter remote type	10	639,00		8
2 bis	MGG14C-EB1A-XXXX MGG14C-MB4A-1X1X-YH	Magnew Converter Integrale type	10	603,00	6030	8
3	MGA12W-CC005AA	Cable 5 meters for remote model	10	105,60		8
				<b>Total</b>	<b>EURO 15 006,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 15 006,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 15 006,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.