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To : ELBtrade
 stubbenhuk 10
 20459 Hamburg

DATE: 20-janv-11

Att.: R. Franz
Tel.: +49 40 373 726
Fax:
Email: hamburg@elbtrade.de
Web:

Your reference No. : RF/533/ENQ
 Our Quotation No. : Q2011RH0032
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
		To replace R7372 Dialatrol				
1	C36TR1U4300	96*96 Digital Controller Position proportionnal controller 2 alrams 2 digital input and Remote setpoint	1	519,00	519,00	5
				Total	EURO 519,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 519,00	
				VAT 21%	EURO	
				Total	EURO 519,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.