

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Nataliya Malyshevskaya,
 JSCo "Minudobreniya", Russia
 International Trade Department,
 Tel. + 7 342 220-73-67

DATE: 20-janv-11

Att.: Fax. + 7 342 290-81-78

Your reference No. :

Our Quotation No. : Q2011RH0031

Tel.: [e-mail: malyshevskaja@zmuperm.ru](mailto:malyshevskaja@zmuperm.ru)

Contact person : Mr. Regis Houllier

Fax:

Tel: +33 3 22 54 83 47

Email:

Fax: +33 3 22 54 83 29

Web:

Email: regis.houllier@airlitec.com

Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-7SD5B-XDY2-W9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 840,00	1 840,00	12
2	AVP302-7SD2B-XDY2-W9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 840,00	1 840,00	12
3	AVP302-7SD5B-XDY2-W9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 840,00	1 840,00	12
4	AVP302-7SD2B- XDY2-W9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 840,00	1 840,00	12
5	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
6	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
7	AVP302-7SD2B-XDMC-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 773,00	1 773,00	12
8	AVP302-7SD2B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
9	AVP202-ESD5B-15XX-MW ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	2 030,00	2 030,00	12
10	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
11	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
12	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
13	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
14	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
15	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12

16	AVP302-7SD5B-XDY2-W9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 840,00	1 840,00	12
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	Total	EURO	27 952,00
	Minimum Charge	EURO	0,00
	* Packing & Handling charges	EURO	0,00
	Freight Charge	EURO	
	Sub-total	EURO	27 952,00
	VAT 21%	EURO	
	Total	EURO	27 952,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
On behalf of Azbil Europe N.V.