

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Nataliya Malyshevskaya,
 JSCo "Minudobreniya", Russia
 International Trade Department,
 Tel. + 7 342 220-73-67

DATE: 01-févr-11

Att.: Fax. + 7 342 290-81-78

Your reference No. :

Tel.: [e-mail: malyshevskaja@zmuperm.ru](mailto:malyshevskaja@zmuperm.ru)

Our Quotation No. : Q2011RH0031

Fax:

Contact person : Mr. Regis Houllier

Email:

Tel: +33 3 22 54 83 47

Web:

Fax: +33 3 22 54 83 29

Email: regis.houllier@airlitec.com

Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-7SD5B-XDY2-W9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 840,00	1 840,00	12
2	AVP302-7SD2B-XDY2-W9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 840,00	1 840,00	12
3	AVP302-7SD5B-XDY2-W9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 840,00	1 840,00	12
4	AVP302-7SD2B- XDY2-W9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 840,00	1 840,00	12
5	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
6	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
7	AVP302-7SD2B-XDMC-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 773,00	1 773,00	12
8	AVP302-7SD2B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
9	AVP202-ESD5B-15XX-MW ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	2 030,00	2 030,00	12
10	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
11	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
12	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
13	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
14	AVP302-7SD1B-XDYW-9 ARU3A-03-8N-LT-G-BR	AVP Positioner Air regulator	1	1 661,00	1 661,00	12
15	AVP302-7SD1B-XDYW-9	AVP Positioner	1	1 661,00	1 661,00	12

	ARU3A-03-8N-LT-G-BR	Air regulator				
16	AVP302-7SD5B-XDY2-W9	AVP Positioner	1	1 840,00	1 840,00	12
	ARU3A-03-8N-LT-G-BR	Air regulator				
17	<u>O' Rings for SLOP1000 Actuator (1 SET)</u>					
	O-Ring (AN6227-86, equivalent for MIL-P5516C)	V93-6405-00	3	262	785,00	12
	O-Ring (P50, equivalent for MIL-P5516C)	V93-6405-00	3	74	221,00	12
	O-Ring (P140, equivalent for MIL-P5516C)	V93-6405-00	1	229	229,00	12
	O-Ring (G45, equivalent for MIL-P5516C)	V93-6405-00	2	106	213,00	12
	O-Ring (G110, equivalent for MIL-P5516C)	V93-6405-00	1	213	213,00	12
	O-Ring (G145, equivalent for MIL-P5516C)	V93-6405-00	2	229	458,00	12
	This is total 12 O-Ring for one unit, If you need two set, please double the qty					
	Special model cold area					

	Total	EURO	30 071,00
	Minimum Charge	EURO	0,00
	* Packing & Handling charges	EURO	0,00
	Freight Charge	EURO	
	Sub-total	EURO	30 071,00
	VAT 21%	EURO	
	Total	EURO	30 071,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: - 50 % of the total Contract amount - within 30 days after the Contract signing
- 40 % - upon notification of readiness to shipment
- 10 % - after delivering the goods to our site (Perm).

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
On behalf of Azbil Europe N.V.