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To : Emerson Process Management | El-O-Matic GmbH |
 Siemensring 112 | 47877 Willich | Germany

DATE: 19-janv-11

Att.: Dietmar Meikis | Technical Inside Sales | Valve Automation
Tel.: T +49 (0) 2154 49966 25 | F +49 (0) 2154 49966 13
Fax: Dietmar.Meikis@Emerson.com
Email: www.EmersonProcess.com/ValveAutomation
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Your reference No. :
 Our Quotation No. : Q2011RH0028
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-FSD4B-1DRA-X	Smart Positioner Hart protocol FM explosion proof Air supply: 400 to 450Kpas With pressure regulator and filter With mounting bracket for Xomox (EL-O-MATIC) E25, 40, 65, 100, 200, 350	22	1 162,00	25 564,00	10

Total	EURO	25 564,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	25 564,00
VAT 21%	EURO	
Total	EURO	25 564,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** DDU Willich
Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.