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To : Ms. Jirina Kudrnacova  
 JSP - Process Measurement and Control  
 Raisova 547, 506 01 Jicin, Czech Republic  
 Phone: +420 493 760 835

DATE: 01-févr-11

Your reference No. :

Our Quotation No. : Q2011RH0026

Contact person : Mr. Regis Houllier

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Email:

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP301-FSD3A-XXXX-X	Smart I/P Positioner FM explosion Proof Air supply: 300-400Kpas	4	682,00	2 728,00	6
1,1	AVP301-FSD3A-1XXX-X	with Air regulator	4	758,00		6

Total annual volume : 20 pieces

Total	EURO	2 728,00
Minimum Charge	EURO	0,00
Extra Discount	-5%	136,40
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	2 591,60
VAT 21%	EURO	
Total	EURO	2 591,60

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

#### TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.