

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
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To : Exmar Shipmanagement
 - De Gerlachekaai 20, -2000 Antwerpen 1
 VAT BE 442 176 676 www.exmar.be
 - Belgium

DATE: 18-janv-11

Att.: Telephone: +32 (0) 3 247 50 11
Tel.: Fax: +32 (0) 3 247 50 92
Fax:
Email:
Web:

Your reference No. :
 Our Quotation No. : Q2011RH0025
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HEP17-12BLRY7RGSD-C1-X	Positionner HEP17	1	880,00	880,00	6
2	80330420-10100	Pressure regulator KZ03-2A-X Rc1/4 0-4Kgf/cm2	1	155,00	155,00	6
				Total	EURO 1 035,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 1 035,00	
				VAT 21%	EURO	
				Total	EURO 1 035,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.