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To : Michael Schewe
 Technical Purchaser
 Bernhard Schulte Shipmanagement (Deutschland) GmbH & Co. KG
 Beim Strohhause 27

DATE: 03-janv-11

Att.: D-20097 Hamburg
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Email: Fax: +49 (40) 82 22 65 654

Web: Email: Michael.Schewe@bs-shipmanagement.com

Web: <http://www.bs-shipmanagement.com>

Your reference No. :

Our Quotation No. : Q2011RH0021

Contact person : Mr. Regis Houllier

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Email: regis.houllier@airlitec.com

Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	SID1CRYA1W	SI Indicator 1 point indicator with HH and LL alarm setting Input: 4-20mA Indicating Color: Red Range: mm -15 to +15 exp +10	1	647,00	647	5
				Total	EURO 647,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 647,00	
				VAT 21%	EURO	
				Total	EURO 647,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA Melsele Belgium

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.