

To : Svyatoslav Siverin
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DATE: 03-janv-11

Your reference No. : RFQ281210
Our Quotation No. : Q2011RH0001
Contact person : regis Houllier
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ITEM(SER)	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)
1	AVP201-ESD2D-15MA-X	Positionner	40	1 035,00	41 400,00
2	AVP201-ESD2D-15Y1-W	Positionner	15	1 157,00	17 355,00
			Total	EURO	58 755,00
			minumum charge	EURO	0,00
			* Packing & Handling charges	EURO	0,00
			Freight Charge	EURO	0,00
			Total	EURO	58 755,00

REMARKS:

- Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet, otherwise we cannot proceed with your order.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN

Payment Terms: 30 days from Invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Lead time: 8 weeks (Ex-factory)

Shipping Route: By Air freight

Validity: 60 days from the date of proposal

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
On behalf of azbil Europe N.V.