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 Logistics Support Officer  
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DATE: 05-mai-11

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Your reference No. :  
 Our Quotation No. : Q2010RH0267  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1		HTS valve for replacement of R-5k129-41-030	1	45 400,00	45 400,00	6,5 months

Note 1: Cylinder type Actuator "DAP1500" has been offered instead of VP7®

Note 2: ASCO make SOV 8320A101(AC100V 50Hz has been offered instead of old model Skinner make "V54LB207GF"

**EXTRA DISCOUNT -10% -4540**

Total	EURO	40 860,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	550,00
Freight Charge	EURO	
Sub-total	EURO	41 410,00
VAT 21%	EURO	
<b>Total</b>	<b>EURO</b>	<b>41 410,00</b>

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

#### TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.