AZBIL EUROPE N.V.

- Rev1 - *QUOTATION*

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Your reference No. :
Our Quotation No. : Q2010RH0267
Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HTS valve for replacement of	R-5k129-41-030	1	45 400,00	45 400,00	6,5 months

Note 1: Cylindor type Actuator "DAP1500" has been offered instead of VP7®
Note 2: ASCO make SOV 8320A101(AC100V 50Hz has been offered instead of old model Skinner make "V54LB207GF"

EXTRA DISCOUNT -7% -3178

Total	EURO	42 222,00	
Minimum Charge	EURO	0,00	
* Packing & Handling charges	EURO	550,00	
Freight Charge	EURO		
Sub-total	EURO	42 772,00	
VAT 21%	EURO		
Total	EURO	42 772,00	

REMARKS:

* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
* Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
Payment Terms: Advance payment by T/T remittance
Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).
Partial Shipment: Not allowed.
Shipping Route: By Air freight
Validity: 60 days from quotation date.
Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
On behalf of Azbil Europe N.V.