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### QUOTATION - No. Q2010RH0407

Quotation-No.	Q2010RH0407
Reference:	KRPC/PROC/2012/0375/SB
Date:	29.03.2012
Vendors No.	TYC/1603/16/KD

Please find below our best offer and terms for supply of the requested HTP Positioner.

Item	Model	Description	QTY	Unit	Price/Unit	Amount
					[EURO]	[EURO]
1.	HTP-1D	HTP Positioner with Gauge HTP-ASN1NNILKRX 8025030N-111RX	120	ea	1,360.00	163,200.00
<b>Total Exworks</b>					<b>EURO</b>	<b>163,200.00</b>
<b>Packaging and Handling and Inland Transport</b>					<b>EURO</b>	<b>2,850.00</b>
<b>Total FOB Japanese Airport</b>					<b>EURO</b>	<b>166,050.00</b>
<b>Air Freight charge</b>					<b>EURO</b>	<b>13,500.00</b>
<b>Total Sum C &amp; F Lagos Int'l Airport</b>					<b>EURO</b>	<b>179,550.00</b>

#### REMARKS: Tyc/1603/16/KD

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

#### TERMS and CONDITIONS

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,  
Unless otherwise instructed on your order sheet

Payment Terms: By Letter of Credit or Through our Agent Tycol Limited

Country of Origin : Japan

Country of Supply : Japan

Delivery: 12 weeks Ex-factory after receipt of order and payment

Minimum Order Amount : **Euro 150 per order (Packing & Handling and Freight charges excluded).**


Partial Shipment: **Not allowed.**

Shipping Route: **By Air freight**

Validity: **60 days from quotation date.**

**Cancellation: Not allowed after your order is acknowledged.**

(The Trade Terms are in accordance with Incoterms 2000.)



Regis Houllier  
On behalf of Azbil Europe N. V.