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QUOTATION - No. Q2010RH0407

Quotation-No.	Q2010RH0407
Reference:	KRPC/PROC/2011/0152/SB
Date:	08.12.2011
Vendors No.	TYC/1603/16/KD

Please find below our best offer and terms for supply of the requested HTP Positioner.

Item	Model	Description	QTY	Unit	Price/Unit	Amount
					[EURO]	[EURO]
1.	HTP-1D	HTP Positioner with Gauge HTP-ASN1NNILKRX 8025030N-111RX	120	ea	1,360.00	163,200.00
Total Exworks					EURO	163,200.00
Packaging and Handling and Inland Transport					EURO	2,850.00
Total FOB Japanese Airport					EURO	166,050.00
Air Freight charge					EURO	13,500.00
Total Sum C & F Lagos Int'l Airport					EURO	179,550.00

REMARKS: Tyc/1603/16/KD

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,
Unless otherwise instructed on your order sheet

Payment Terms: By Letter of Credit or Through our Agent Tycol Limited

Country of Origin : Japan

Country of Supply : Japan

Delivery: 12 weeks Ex-factory after receipt of order and payment

Minimum Order Amount : **Euro 150 per order (Packing & Handling and Freight charges excluded).**

Partial Shipment: **Not allowed.**

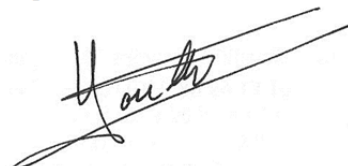
Shipping Route: **By Air freight**

Validity: **60 days from quotation date.**

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier



On behalf of Azbil Europe N. V.