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To : Bruce Watson,  
 Technical Manager - Control and Automation.

DATE: 13-déc-10

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Your reference No. :  
 Our Quotation No. : Q2010RH0401  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	JTD960A-1E1B1-XXXXX-XX	DP Pressure transmitter Range: 0-100 bars	1	897,00	897	5
2	JTG940A-1E1B1-XXXXX-XX	GP Pressure transmitter Range: 0-20 bars	1	740,00	740	5
3	JTG940A-1E1B1-KXXXX-XX	GP Pressure transmitter Range: 0-20 bars TIIS intrinsically Safe	1	752,00	752	5
4	JTG960A-1E1B1-XXXXX-XX	GP Pressure transmitter Range: 0-100 bars	1	740,00	740	5
5	JTD920A-1E1B1-XXXXX-XX	DP Pressure transmitter Range: 0-80 mbars	1	728,00	728	5
6	CFN100-1S12-X	Smart communicator compad	1	1 632,00	1632	5

Total	EURO	5 489,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	5 489,00
VAT 21%	EURO	
<b>Total</b>	<b>EURO</b>	<b>5 489,00</b>

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.