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To : Petro German GmbH  
 Engineering, Procurement and Construction

DATE: 26-nov-10

Beim Leschenhaus 1-5  
 66709 Weiskirchen - Germany

Tel. +49 68 71 90 200  
 Fax: Paperless Office!

Your reference No. :  
 Our Quotation No. : Q2010RH0386  
 Contact person : Mr. Regis Houllier

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Register No. HR B 15638 Saarbrücken - Germany  
 VAT ID. No. DE246182231, Custom ID No. DE 6365027

Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

Web:

| ITEM  | MODEL           | DESCRIPTION       | Q'TY                         | U/PRICE<br>(EURO) | AMOUNT<br>(EURO) | LEAD TIME<br>(Weeks) |
|-------|-----------------|-------------------|------------------------------|-------------------|------------------|----------------------|
| 0     | HTP Positioner  | Complete model    | 1                            | 785,00            | 785              | 6                    |
| 1     | 88-968011-00090 | No good reference |                              |                   |                  |                      |
| 2     | 80250306-00100  | Gasket            | 10                           | 4,00              | 40               | 6                    |
| 3     | 80253799-00100  | Pilot asst        | 20                           | 337,00            | 6740             | 6                    |
| 4     | 82735282-04100  | Gauge 0-30Psi     | 100                          | 62,00             | 6200             | 6                    |
| 5 & 6 | 82735282-04200  | Gauge 0-60Psi     | 150                          | 62,00             | 9300             | 6                    |
| 7     | 82500332-0010X  | GO Pilot Assy     | 3                            | 804,00            | 2412             | 6                    |
|       |                 |                   | Total                        | EURO              | 25 477,00        |                      |
|       |                 |                   | Minimum Charge               | EURO              | 0,00             |                      |
|       |                 |                   | * Packing & Handling charges | EURO              | 0,00             |                      |
|       |                 |                   | Freight Charge               | EURO              |                  |                      |
|       |                 |                   | Sub-total                    | EURO              | 25 477,00        |                      |
|       |                 |                   | VAT 21%                      | EURO              |                  |                      |
|       |                 |                   | Total                        | EURO              | 25 477,00        |                      |

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.