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To : Atsuko White-Mukoguchi  
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DATE: 09-nov-10

Att.: Tel : 49-(0)211-3004590  
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Your reference No. :  
 Our Quotation No. : Q2010RH0363  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	P31A5G0AS00100	Controller / Programmer	3	760,00	2 280,00	6
2	DCP551B10100	Controller / Programmer	3	1 692,00	5 076,00	6
3	DCP552B20100	Controller / Programmer	3	2 001,00	6 003,00	6
4	SLP-P55J60	DCP550 PC loader with cable	1	493,00	493,00	6

The DCP55xB is Yamatake brand  
 The DCP55xB does not have memory card reader on front anymore  
 We recommend for DCP55x configuration to use Pc software SLP-P55J60

Total	EURO	13 852,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	13 852,00
VAT 21%	EURO	
Total	EURO	13 852,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.