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To : Armin Eppingen
 INSTRUMENTATION AND CONTROL SYSTEMS
 Atlas Copco Gas and Process
 Am Ziegelofen 2, 50999 Cologne, Germany

DATE: 15-nov-10

Your reference No. :
 Our Quotation No. : Q2010RH0358
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

Att.:
Tel.: Phone: +49 (0)2236 9650-710 - Fax: +49 (0)2236 9650-548
Fax: E-mail: armin.eppingen@de.atlascopco.com
Email: Visit Atlas Copco at: atlascopco.com
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP301-LSD3A-XXXX-X	AVP301 positionner Atex intrinsically safe Air supply: 300 to 400Kpas	1	698,00	698,00	5

Total	EURO	698,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	698,00
VAT 21%	EURO	
Total	EURO	698,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.