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To : Hamer Consulting UG - Siegen , Germany

DATE: 18-nov-10

Att: Guenter Becker -  
Tel: T+F +49 2297 1041  
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Your reference No. :  
 Our Quotation No. : Q2010RH0352  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
4	KFTA12-06150A1T-7	Temperature Indicating Controller Range: 0 - 150 deg.C with pressure regulator with filter	2	4 100,00	8200	8
3	KFPA12-01003A1T-7	Pressure Indicating Controller Range: 0 - 3 bar with pressure regulator with filter	2	2 685,00	5370	8
1	KFPA00-01150A1T-7	Pressure Indicating Controller No control model Range: 0 - 150 deg.C with pressure regulator with filter	4	2 767,00	11068	8
2	KFPA12-01025A1T-7	Pressure Indicating Controller Range: 0 - 25 bar with pressure regulator with filter	4	2 685,00	10740	8
5	SRF212AS00100	Chart Recorder 180mm	1	2 246,00	2246	6

Total	EURO	37 624,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	37 624,00
VAT 21%	EURO	
Total	EURO	37 624,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.