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To : Andrzej Janiszewski
 Dział Techniczno-Handlowy
 Tel./Fax: 22 868 24 94
 Mobile: 500 216 680
Att.: E-mail: a.janiszewski@antykor.pl,
Tel.: www.antykor.pl
Fax:
Email:
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DATE: 04-nov-10

Your reference No. :
 Our Quotation No. : Q2010RH0350
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-XSD3C-XXXX-XX	AVP positioner	6	399,00	2 394,00	6
2	GTX31-DAAADAB-AA2AXB3-XX	AT9000 DP transmitter	4	502,00	2 008,00	6
				Total	EURO 4 402,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 4 402,00	
				VAT 21%	EURO	
				Total	EURO 4 402,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our for
 Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from Invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.