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To : Niall Howard

DATE: 29-oct-10

HOWARD INSTRUMENTATION LTD  
 UNIT W4I, TOUGHER BUSINESS PARK,

Your reference No. :

Our Quotation No. : Q2010RH0342

Contact person : Mr. Regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)

Web: <http://eu.azbil.com>

Att.: NAAS, CO. KILDARE.

Tel.:

Fax: Tel: +353-45-409224 Fax: +353-45-409199

Email: Email: [info@howard.ie](mailto:info@howard.ie) Web: [www.howard.ie](http://www.howard.ie)

Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	DCP551E10000 is obsolete and replace by: DCP551F10000	DCP550 Programmer 1 Channel Without memory card reader	1	1432	1 432,00	6
2	SLP-P55J60	Software package with cable	1	493,00	493	6
				<b>Total</b>	<b>EURO 1 925,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 1 925,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 1 925,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA Melsele Belgium

Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.