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To : Claus Rudi
 General Manager
 ELECTRO PARTNERS NV
 NOORDERLAAN 107

DATE: 18-oct-10

Att.: 2030 ANTWERPEN
Tel.: BELGIUM
Fax: T.0032/3/541 20 90
Email: F.0032/3/541 82 27
Web: r.claus@electropartners.com
www.electropartners.com

Your reference No. :
 Our Quotation No. : Q2010RH0326
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HTP-GBM1NPILKRR	HTP Positioner	1	1 015,00	1 015,00	6

Total	EURO	1 015,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	1 015,00
VAT 21%	EURO	213,15
Total	EURO	1 228,15

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.