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To : Tjerk Iest  
 B.M.I. Sales.  
 Beukers Marine Instrumentation B.V.

DATE: 07-oct-10

Att.:  
Tel.: +31 (0)184 611 883  
Fax: +31 (0)184 611 884  
Email: [www.bmi-instruments.nl](http://www.bmi-instruments.nl)  
Web:

Your reference No. :  
 Our Quotation No. : Q2010RH02  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	To replace: NFT2-11-17 KFTA12-06100A1S-7	Temperature indicating controller Indicating controller (local type) Control action: PI Sensing element: Liquid-fill type Scale: 0 - 100 deg.C Air connection: Rc ¼ internal thread Output pressure unit: 0.2 to 1.0 kgf/cm2 Wall mounting With pressure regulator with filter Capillary length: 5 meters	1	4 100,00	4 100,00	8
2	Tentative: KFPA12-01015A1S-7	Pressure Indicating Controller Control Action : PI Spiral element Range: 0 to 15 Kgf/cm2 Air connection: Rc ¼ internal thread Output pressure unit: 0.2 to 1.0 kgf/cm2 Wall mounting With pressure regulator with filter	1	2 685,00	2 685,00	8

Total	EURO	6 785,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	6 785,00
VAT 21%	EURO	
Total	EURO	6 785,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.