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To : Eng. Raouf Wahba  
 Director & Tech. Manager

DATE: 27-sept-10

Tel: +20 222564086

Your reference No. :

Att.: Fax: +20 222564086

Our Quotation No. : Q2010RH0312

Tel.: Mob: 0172666077

Contact person : Mr. Regis Houllier

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Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	GOM64LM	Actuator GOM with Handweel Please specify at order level if horizontal or vertical	1	2 233,00	2 233,00	8
2	GOP positioner 82500332-00101	GOP Positioner GOP-1	1	932,00	932,00	8
3	KZ03-2A-1B 80KZ032A-1B000	Pressure regulator	1	207,00	207,00	8
				<b>Total</b>	<b>EURO 3 372,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 3 372,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 3 372,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.