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To : Sofie BRUYNDONX
 Purchaser
 EXMAR Shipmanagement N.V.

DATE: 20-sept-10

Att.: E-mail: purchase@shipmanagement.exmar.be
Tel.: E-mail: sofie.bruyndonx@exmar.be
Fax: Tel office 0032(0)3/247 50 11
Email: Tel direct 0032(0)3/247 50 59
Web: Fax 0032(0)3/247 50 92
www.exmar.be

Your reference No. : Q-104-OF-55071
 Our Quotation No. : Q2010RH0310
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP301 - LBD4D-XDXX-W	Smart positioner KEMA/CENELEC Intrinsically safe Corrosion proof (Baked Epoxy) Direct Action Air pressure: 400<Ps<=450kPa pressure Gauge in Bar Reversing Relay for Double acting actuator	1	943,00	943,00	6

Total	EURO	943,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	943,00
VAT 21%	EURO	198,03
Total	EURO	1 141,03

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.