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To : Skadi Lehmann  
 EAST WIND Ship- and Shipyard Supplies  
 Import-Export GmbH

DATE: 10-sept-10

Att: Tel. : +49-40-78850-14  
Tel: Fax. : +49-40-78850-25  
Fax: Email : sle@east-wind.de  
Email: Internet : [www.east-wind.de](http://www.east-wind.de)  
Web:

Your reference No. :  
 Our Quotation No. : Q2010RH0301  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
		REPLACEMENT OF STG940-F1G-00000- <b>P5-E9</b> Please confirm the model number because PS-EB does not exist				
1	GTX60G-AAABDAB-AF1AXA3-R1	Gauge Pressure Transmitter see specification attached Need input range at order level	1	807,20	807,20	5
				<b>Total</b>	<b>EURO 807,20</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 807,20</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 807,20</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.