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To : NAIM
 IRAM TUNISIE
 12, Rue Ouzbékistan
 Cité NASR 1

DATE: 01-sept-10

Att.: 2037 EL-MENZAH 8 TUNIS / TUNISIE
Tel.:
Fax: Tel : +216 70 850 555
Email: Fax : +216 70 850 770
Web: Email : iram@planet.tn

Your reference No. : NBH/398/10
 Our Quotation No. : Q2010RH0293
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
8940102		Valve plugs, seat rings, valve stems for S-J3414-41-120				
3	- Plug	P/N 82507330-16690	2	612,00	1 224,00	8
4	- Seat Ring	P/N 82508010-16600	2	128,00	256,00	8
5	- Stem	P/N 82509011-16650	2	106,00	212,00	8
89400205		valve plugs, seat rings, valve stems for S-J3435-41-010 In AISI 316L				
1	Valve Plug	ASTMB574	1	3511,00	3 511,00	8
2	Valve Stem	ASTMB574	1	641,00	641,00	8
3	Seat Ring	ASTMB574	1	1439,00	1 439,00	8
8955171	Membrane	80224105-19500	2	213,00	426,00	8
8957554	Positionner	82500332-00101	2	765,00	1 530,00	8
8957556	Positionner	AVP300-FSD2B-1XXX-X	2	568,00	1 136,00	8

The other items are not made by Azbil/Yamatake

Total	EURO	10 375,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	10 375,00
VAT 21%	EURO	
Total	EURO	10 375,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.